

# Wanted: Developers for Revenue Sharing



**If you are interested in building an iText 7 add-on,  
the iText Developers Platform can help.**

The platform offers a revenue sharing partnership that takes your creative iText 7 add-on and leverages our experience in sales and marketing. We do this by selling the product as part of our iText 7 Suite.

iText has nearly a decade of commercial sales and marketing experience, and over fifteen years of development experience with Java. We have grown our business from strictly Open Source to an annual revenue of 10 million Euros in the past nine years. We want to put that experience to work for you — by selling third-party iText 7 add-ons through our iText Developers platform.



Learn more at [www.itextpdf.com/itext-developer-platform](http://www.itextpdf.com/itext-developer-platform)

## pdf2Data an iText Developers Platform Case Study

The first iText Developers Platform partner was Dual Lab, who created the pdf2Data add-on. The add-on offers a 2-step process to facilitate data extraction from PDF documents.

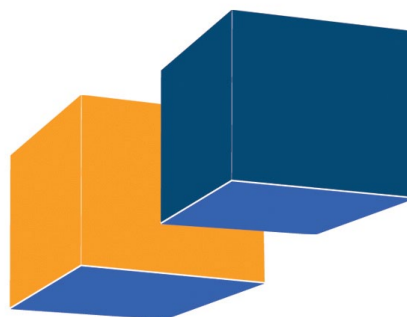
In the first step, an interactive editor is used to create an extraction template based on a sample PDF document.

In the second step, that extraction template enables data extraction from similar PDF documents (e.g. invoices from the same vendor) by means of an SDK, allowing integration in existing workflows.

Dual Lab worked with iText to create an add-on that offered a new capability to the iText 7 platform and we launched the product in April 2017 for commercial purchase. Dual Lab offered a short testimony on the partnership:

*“We are very glad to partner with iText for distributing pdf2Data across the globe. This allows us to focus on what we do best — developing innovative software, while iText provides a recognized technology and has great experience in international marketing and sales. It’s a win-win.”*

— Dual Lab



**Interested in becoming our next partner?**

**Apply today!**



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